



Contracting in Afghanistan

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Deputy Commander Afghanistan Contracting Operations



Did You Know?

- **80% of labor force is in agriculture**
- **2.4% of population is over 65 years old**
- **Overall literacy rate is 36%**
- **Number of internet users is 30,000**
- **Unemployment rate is 40%**
- **33% of GDP comes from opium trade**
- **50,000 main phone lines but 10M cell phones**
- **11 Airports with paved runways**



Overview

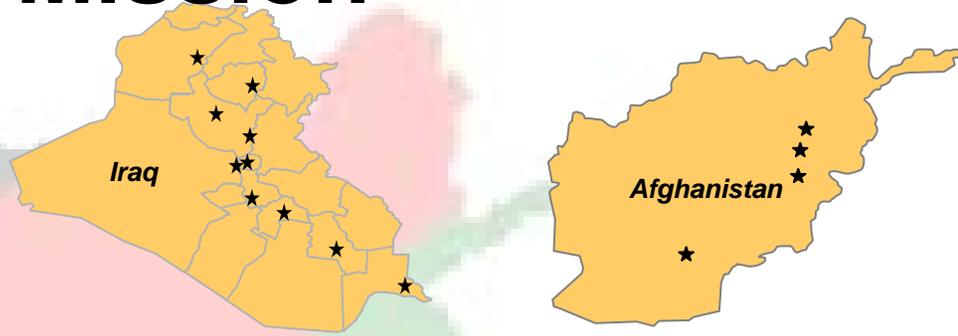
- **Joint Contracting Command Iraq/Afghanistan**
- **Afghanistan Contracting Operations**
- **Afghan First**
- **Contracting in Afghanistan**



JCC I/A Mission

MNF-I

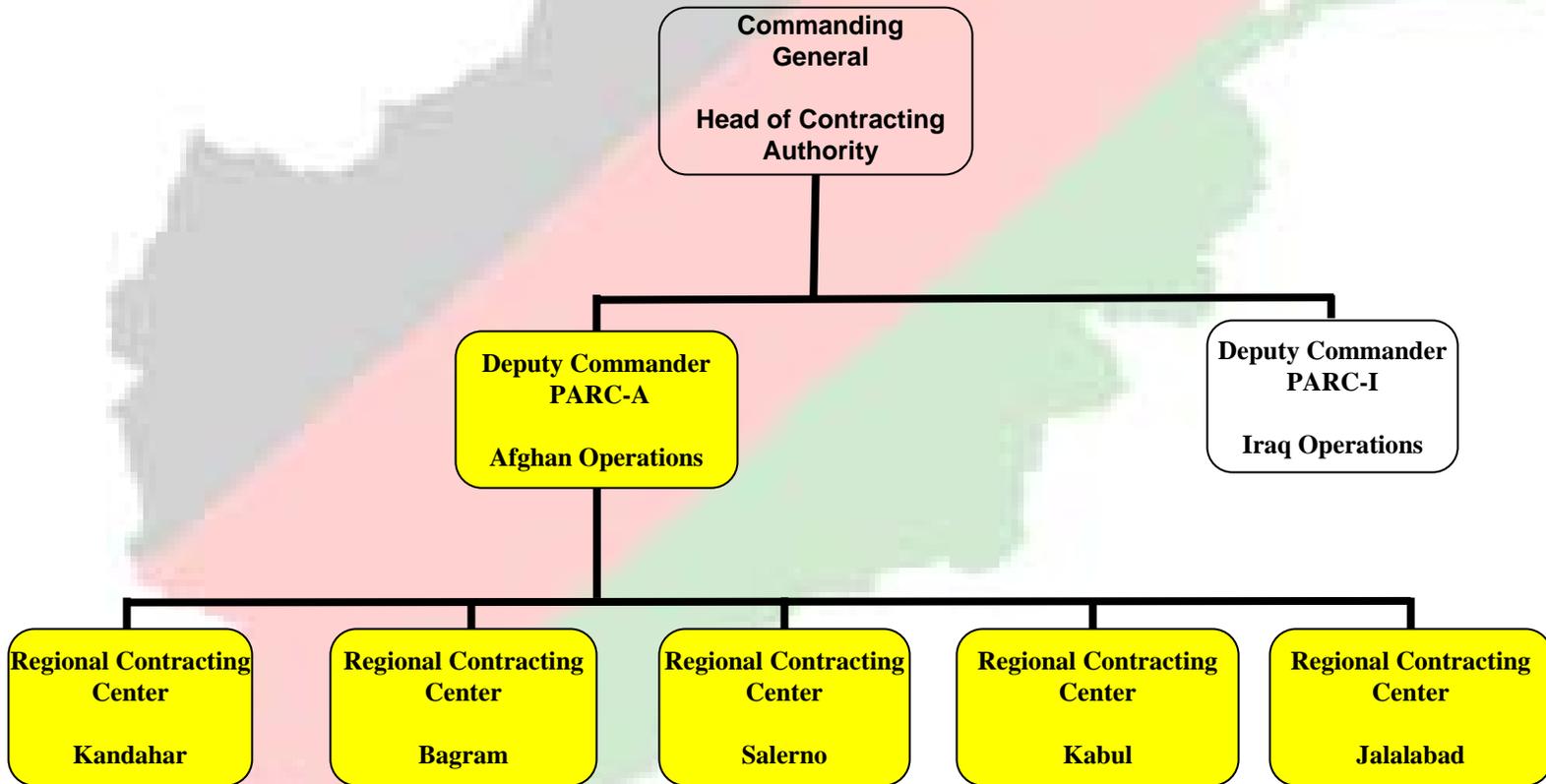
Joint Contracting Command
Iraq / Afghanistan



Provide responsive **operational contracting support** to the Chiefs of Mission, Multi-National Forces - Iraq and Combined Joint Task Force 82 to efficiently acquire vital supplies, services and construction in support of the Coalition Forces and the relief and reconstruction of Iraq and Afghanistan; provide **capacity building** to establish effective contracting and procurement processes within the Iraqi and Afghan Ministries to build and sustain self-sufficient security forces.



JCC I/A Organization





Afghanistan Contracting Operations



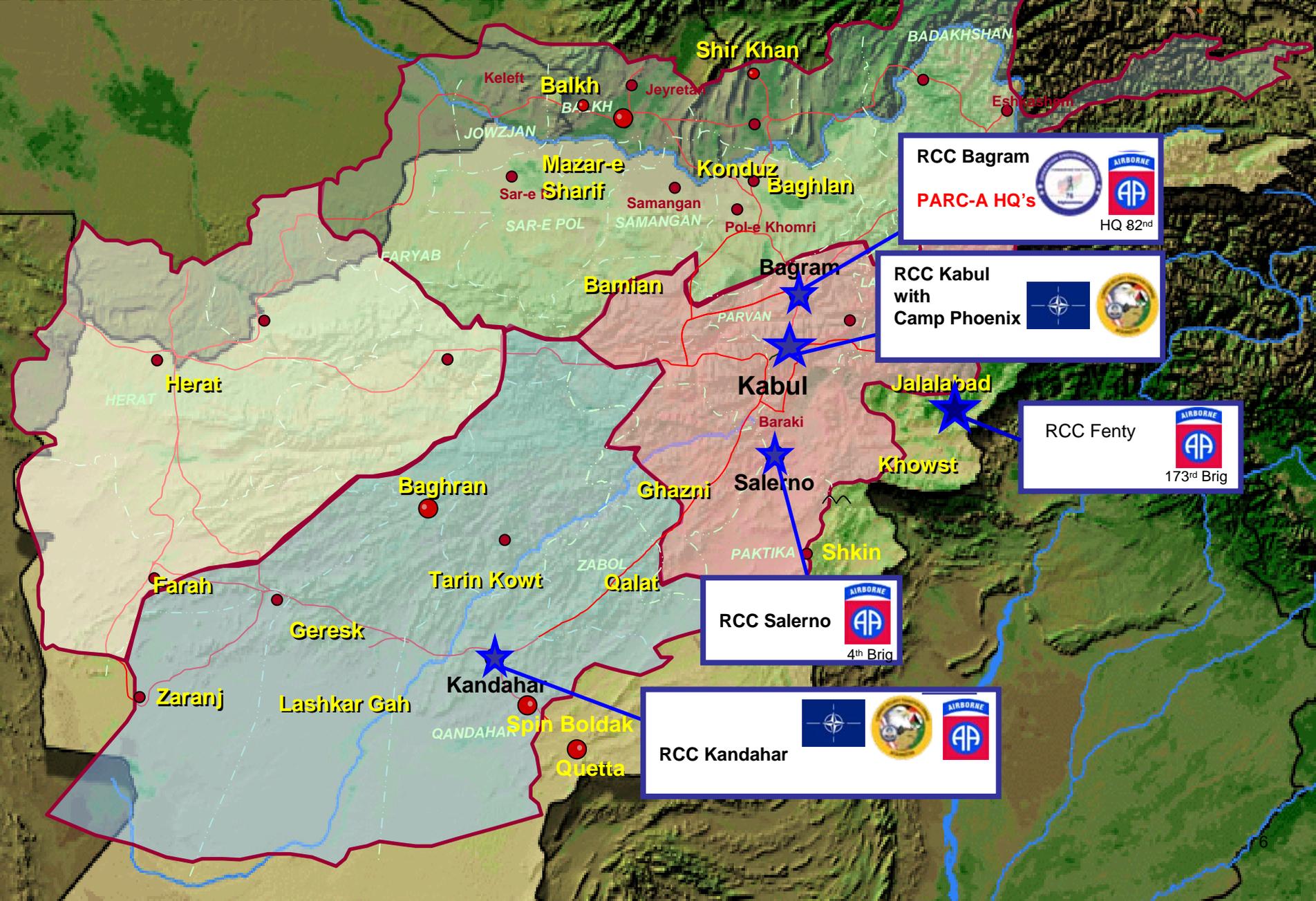
Afghanistan Contracting Operations

Provide innovative and responsive operations contracting support for coalition forces, Afghan National Army, Afghan National Police and the relief and reconstruction of Afghanistan





Joint Contracting Command – Iraq/Afghanistan



RCC Bagram
PARC-A HQ's
 HQ 82nd

RCC Kabul with Camp Phoenix

RCC Fenty
 173rd Brig

RCC Salerno
 4th Brig

RCC Kandahar



Vision

Maximize economic effects and support the campaign plans to defeat terrorism within Afghanistan

Mission

Align with warfighter priorities to provide ***focused, effective and efficient*** contracting support for coalition forces, Afghan National Army, Afghan National Police and the relief and reconstruction of Afghanistan





Afghan 1st



Combined Forces Command-Afghanistan Commanding General Guidance

- **Established Afghan First Program,
25 Mar 2006**
 - Intent: “To leverage the command’s activities and resources to provide opportunities for economic expansion, increased entrepreneurship, and skills training for the people of Afghanistan. We must maximize our positive long term impact on local economics and the Afghan workforce.”



What Qualifies as Afghan 1st

- Afghan Business Ownership
- Afghan Senior & Mid-Level Management
- Afghan Labor
- Provides Training for Afghan Employee's
- Afghan Subcontracting



Economic Impact

- **DoD FY06 investment in Afghanistan economic capacity**
 - 11,829 Actions
 - \$1.1B





Contracting in Afghanistan



FY07 Dollars & Actions

- **PARC-A**
 - 9018 actions, \$577M
 - 81% actions, 76% of dollars to Afghans
- **LOGCAP**
 - 3411 actions, \$16.95M
- **CERP (since Jun 2007)**
 - 41 actions, \$99M
- **Afghanistan Engineering District**
 - <http://www.aed.usace.army.mil/contracting.asp>
- **NAMSA**
 - \$157.3M in NATO transition



What JCC-I/A Contracts For

- **Commodities**
 - Supplies, Building Materials, Uniforms/Equipment, Vehicle Purchase/Lease, Fuel
- **Services**
 - Engineering, Translators, Quality Control, Security, Administration, Transportation, Base Support, Vehicle Maintenance, Life Support, Janitorial, Laborer
- **Construction**
 - Buildings, Roads, Utilities, Bridges, Dams



How JCC-I/A Awards Contracts

- Full and Open Competition
 - Everyone Is On A Level Playing Field
 - Best Value Source Selection
 - Multiple Contractual Vehicles
 - Fixed Price, Cost Type, Indefinite Delivery Indefinite Quantity, Blanket Purchase Agreements, Government Purchase Card
 - Federal Acquisition Regulation (FAR) Rules Apply
- Limited Sole Source Awards
 - Urgent And Compelling Need
- Commander's Emergency Response Program
 - Awarded by Provincial Reconstruction Teams in local provinces
 - Must be Fair, Transparent & Accountable
 - Urgent Humanitarian Relief – food distribution, utilities, transportation, roads, schools, hospitals



How to Learn About Contracting Opportunities with JCC-I/A

- www.FedBizOpps.gov
www.militarycontracting.gov
www.rebuildingafghanistan.net
- Regional Contracting Centers
 - Proposal Posting Boards
- Eastern Region Private Sector Development- Jalalabad
Gleyn2@msn.com Cell (93) 079 985 1648



Other Contracting Options

- Defense Contract Management Agency
 - LOGCAP Subcontracting
- Afghanistan Engineering District
 - US Army Corp of Engineers
- NATO Maintenance and Supply Agency
 - Transition in Kandahar



Contacting Us In Afghanistan

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Regional Contracting Centers

Kabul

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Kandahar

- Chief Maj Christian Bisbano Cell 070-369-256 christian.bisbano@afghan.swa.army.mil
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Bagram

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Salerno

- Chief MAJ Adrian Goolsby Cell 079-745-9707 adrian.goolsby@afghan.swa.army.mil
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Jalalabad

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Making a Difference

- **Successful combat operations followed by visible reconstruction will maintain the momentum to the country being a stable, secure, and independent Afghanistan.**
- **The Afghan people—with strong support from free nations across the globe are building a secure and prosperous future**



Closing Thought

"Life without Liberty is far worse than death"

President of Afghanistan Hamid Karzai